

Windham Economic Development Committee

Approved Minutes

September 9<sup>th</sup>, 2016

Present:	Not Present
L.Walker	D.Morris
M. Magnuson	B.Richardson
G. Garfield	G.Fredette
M.Oldenberg	
L.Walker	
E.Gallagher	
D. Feroce	

7:40 A.M Meeting called to order by Chairman Gallagher. Pledge of Allegiance  
Chairman Gallagher acknowledged Dick Gregory's efforts for helping coordinate meeting related items.

K.Dubay of the Dubai Group , Matt Morrissey Executive V.P of Business Support Services for Medicus Health Care Solutions were present. Medicus located in town has been named #4 of the Best Companies to Work for by Business NH Magazine.

Mr. Morrissey outlined for the committee the history, growth, and vision for the company. With minimal resources starting in 2004 in the basement of a private home in Windham the company has evolved to generating \$100 million dollars in revenue in 2015, They currently employ 260 employees of which 240 live in Windham. Medicus is tracking to generate \$160 million in revenue for 2016.

Medicus specializes in placement of physicians in hospitals across the country on a contractual basis. The term Locum Tenant refers to their business model of as needed or to keep stable the structure of the hospital. The workflow is such that one half of a team is responsible for working and contracting with hospitals and the other with doctors.

In 2014 construction took place on a second building to keep the business in Windham. A third building is now needed to accommodate the level of growth they are experiencing. Mr. indicated the plan will be to ask the ZBA to support easements and buffers needed.

A motion was made by Lisa Walker seconded by Mike Oldenburgh to have Chairman Gallagher draft a letter from the WEDC in support of expansion. Motion carried 6-0-0. In addition it was mentioned that it would be beneficial to the Director of Marketing connect with WEDC to review progress.

Committee updates:

**Infrastructure:** Push will be on to investigate more opportunities for infrastructure. Gary Garfield envisions this committee to be one of the most active in the coming year. Dates forthcoming to get key players to meet with Pennichuck. Meeting will also be needed relative to the Strategic Plan. Melissa Magnuson, and Dom Feroce to reach out to Joel Desilets for input. Information to follow.

**Land Use:** Mike Oldenburg made a presentation to the Planning Board regarding the 3 lots in town. The Selectman supported the idea of presenting to the School Board. The School Board has some concerns based on student population, space and costs. Next meeting will be with the Conservation Committee on September 22<sup>nd</sup>, as lots are within wetlands. Karl Dubay has agreed to assess land value.

Liason Reports to follow next month's meeting.

Motion made by Mike Oldenberg seconded by Melissa Magnuson to accept the minutes as amended with the correct spelling of her last name. Motion passed 4-0-2.

Motion made by Gary Garfield seconded by Melissa Magnuson to adjourn. All in favor 6-0-0. Meeting adjourned at 9:00 A